



John LaStella
NorthStar Construction Services Corp.
200 Mount Laurel Circle
Shirley, MA 01464

August 14, 2017

Dear John:

Congratulations on receiving the 2017 ABC STEP Platinum award! This prestigious and nationally recognized award demonstrates that you are a national leader in construction safety. Now you are eligible to demonstrate that your commitment to excellence extends beyond world-class safety performance by earning ABC's Accredited Quality Contractor (AQC) credential.

Established in 1993, AQC publicly recognizes and honors those construction firms that have documented their commitment to five key areas of corporate responsibility: quality, safety, management and craft training, employee benefits and community relations and diversity. Your STEP level satisfies the stringent AQC safety requirement of STEP Gold or above, so why not take the next step?

As a company president, I can tell you that the recognition you will receive from the business community, our industry – including official recognition from the Construction Users Roundtable (CURT) – a national and local trade and business media made it well worth the effort. Gaylor Electric Inc. has been a proud member since 1994. And once you earn the AQC credential, ABC provides you with all the promotional tools you need to get the word out, from language and logos to stickers, brochures and plaques.

If you are ready to take your firm to the next level, check out the enclosed list of AQC requirements and apply online at abc.org/aqc. And if you need advice on getting the ball over the goal line, peer-to-peer mentors are available to help.

If you have any questions or would like more information about this program, contact Ann Webster, ABC National's member services coordinator, at (202) 595-1378 or aqc@abc.org.

Be the best. Build with the best.

Sincerely,

A handwritten signature in black ink, appearing to read 'Chuck Goodrich'.

Chuck Goodrich
2017 ABC National Chair